Quotations – Ship Management quotations

About Revsoft

Revsoft Management Ltd. is a software house conveniently based in Limassol Cyprus, combining a local presence with global reach to support end users overseas.

Revsoft has teamed up with Sapphire UK (The worlds leading reseller of INFOR FMS Sunsystems) to deliver infor FMS SunSystems services and support within Cyprus and surrounding regions.

Revsoft helps its clients to enhance their business potential by providing new and improved leverage technologies in the area of information systems.

Ship Management Quotations From REVSOFT.

Quotations commit the service provider to a specific price, so they are mostly used when the work that is being quoted has clear parameters (Number of seamen, Engine type, bunkers, etc.) and costs are relatively stable.

Furthermore, if you are quoting the price of a project or service, you may want to explain how any requests for modifications or changes will affect the price once the project is underway. In addition you may be required to analyze the quoted prices. Last but not least you will certainly require the facility to specify the validity period for your quote.

Revsoft's Quotations module allows users to conveniently prepare quotations for prospective or existing clients. The system allows user(s) of the relevant departments to populate sections/part of a quotation. Facilities for comments and sub comments are available based on predefined templates. Status indicators are activated to show the progress of a given quotation throughout the various stages. Levels of approval are also built into the system. Other features include automatically accessing historical data with similar circumstances and generating a BETA quotation based on the results. Once a quotation has been finalized, the user may generate the final quotation document (with a unique id) in word format and send it to the prospective client.

Features:

- **WEB enabled**
- **Independent database**
- **Customizable templates**
- **Historical Matching**
- **Real time Quotation status indicators**
- **Email handling**

Need More Information?

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Your Business Success is our top priority